

# John S. Poulson

+1 516 240 3198  
New York, NY

## OVERVIEW

John brings to the industry 40+ years' experience in marine engineering, surveying, consulting, claims, loss prevention, and provision of expert witness services. John has served in senior management roles for the past 20 years. Positions he has held throughout his career have involved expertise in the coordination and oversight of worldwide surveying and consulting operations, quality control, and dispute resolution.

## EXPERIENCE

### **Poulson Marine Consultants PMC LLC, 2021**

**Chief Surveyor** Providing independent, objective surveying and consultancy services to the maritime industry. Clients include underwriters, claims handlers, brokers, P&I clubs, attorneys, ship owners, yacht owners, adjusters, shipping financiers, ship managers, ship builders / repairers, and the offshore industry.



### **Charles Taylor Marine Technical Services, New York, NY 2020 - 2021**

**Chief Surveyor** Providing surveying and consultancy services to the maritime industry.

### **Atlantic Marine Associates, New York, NY 2012 - 2020**

**Chief Surveyor** Providing independent marine surveying, consulting, claims handling, and expert witness services globally.

### **GL Noble Denton, New York, NY 2007 - 2012**

**President** Opened and established the New York office for marine casualty investigation. Responsible for the coordination and oversight of surveying and consulting operations, quality control, and dispute resolution throughout the Americas for the company's marine casualty investigation sector, reporting principally to Underwriters concerned. Responsible for regional development of the business sector, and training and skill development of technical surveying personnel.

Performed field survey work; assisted attorneys; provided expert witness reporting and testimony. Performed casualty investigations with an emphasis on major casualties, including: collisions, fires, groundings, machinery failures, shipyard liabilities, and damages to third party installations. Warranty survey work included voyage and towage approvals, vessel moorings, and lay-ups / reactivations.

**Shipowners Claims Bureau, Managers of the American P&I Club, New York, NY 2005 - 2007**

**Principal Surveyor - Loss Prevention, Risk Control & Technical Services** Globally responsible for management of the survey department; monitored the condition and standard of Member vessels entered with the club, a fleet comprising several million tons. Liaison with claims handlers on technical and vessel third party liability issues. Conducted work on personal injury cases.

**BMT Salvage Ltd (the SA), New York: Regional Office for the Americas 2001 - 2005**

**Regional Manager, the Americas** Manager directly responsible for all aspects of company operations throughout Canada; North, South, and Central America; and the Caribbean. Responsibilities included overseeing all aspects of survey operations, quality control and dispute resolution. Performed casualty investigative survey work; assisted attorneys; provided expert witness testimony with depositions and court appearances in the U.S. and abroad; conducted field training and evaluation of personnel; conducted warranty survey work, including voyage and towage approvals, vessel moorings, and lay-up / reactivation.

Acted as liaison at board level, reporting to company directors. Responsible for regional development, including: start-up of joint ventures; establishment of new office locations; acquisition of subsidiary surveying companies; recruitment of technical and administrative personnel; marketing; presentations to Underwriters and industry personnel; speaking as conference delegate at IUMI and IMCC; and giving guest presentations for technical instruction courses.

Conducted administration-level duties, including trustee-ship of company pension and retirement funds, general business management, and general administration.

**The Salvage Association, Ltd., New York: Head Office for the Americas 1992 - 2001**

**Staff Surveyor** Performed salvage, casualty, warranty, and condition surveys in the Eastern Seaboard, Great Lakes, and Gulf regions of the U.S.; Canada; the Caribbean; and Central and South America.

Conducted casualty work with an emphasis on major casualties, including: collisions, fires, groundings and machinery failures, fixed and floating object damages, and builder's risk and repair liability. Warranty work included: vessel and power-barge mooring approvals, towage and voyage approvals for vessels of various types and damages, fishing vessel risk assessment, and loss prevention engineering. Represented Underwriters on occasion in Europe and the Far East. Acted as regional manager for the Americas.

**The Salvage Association**, Antwerp Office, Belgium 1989 - 1992

**Staff Surveyor** Conducted salvage, casualty, warranty and condition surveys throughout Europe, West Africa, and the Middle East.

**Reederei Roth, GmbH**, Hamburg, Germany 1987 - 1989

**Chief Engineer** Responsible for all engineering matters, personnel, main and auxiliary machinery, and plant. Assisted shore-based technical management with preparation of dry dock and repair specification, including modification of vessel systems. Sailed on multipurpose vessels engaged in container line trades and carriage of bulk liquid cargoes.

Certified by Lloyds Register of Shipping for continuous survey of machinery (CSM).

**Andrew Weir & Co. Ltd.** (Managers of the Bank Line Ltd.) 1975 - 1997

**Second Engineer** Responsible for all operational matters pertaining to main and auxiliary machinery and plant. Assisted with dry-docking and repairs. Sailed on multipurpose vessels engaged in container line trades and carriage of bulk liquids. Specifically responsible for on-board care and handling of bulk edible oil cargoes.

**Junior to Third Engineer** Performed various watch-keeping and maintenance responsibilities. Sailed on container, general, and refrigerated cargo vessels.

## **EDUCATION & TRAINING**

- South Shields Marine & Technical College | South Shields, UK
- National Diploma in Marine Engineering with Endorsements
- Shore-based and sea-going training
- University of Portsmouth | Portsmouth, UK
- Master of Science (MSc), Maritime Studies

## **QUALIFICATIONS**

- UK Department of Transport (DOT) First Class Certificate of Competency: Marine Engineer, Unlimited horsepower
- DOT Second Class Certificate of Competency
- DOT Class Four Certificate of Competency
- Chartered Engineer (CEng): UK Engineering Council
- Chartered Marine Engineer (CMarEng): Institute of Marine Engineering, Science and Technology
- Registered Marine Surveyor (RMS): International Institute of Marine Surveyors (IIMS)

## **CAREER DEVELOPMENT**

- GL Noble Denton: 'Leading with Integrity' - Certificate of Completion
- Bond Solon, London: Excellence in Written Evidence & Witness Familiarization
- BMT Fleet Technologies: 'Fatigue and Fracture Analysis of Ship Structures' - Certificate of Completion; course presenter on 'Viewpoint of the Underwriters' Surveyor'
- North of England P&I Association: Residential Course in Loss Prevention and P&I Insurance - Pass with Distinction

## **PROFESSIONAL AFFILIATIONS**

- Chairman: Association of Average Adjusters of the United States (2005-2006)
- Fellow: Institute of Marine Engineering, Science and Technology (FIMarEST)
- Member: Society of Naval Architects and Marine Engineers (SNAME)
- Member: International Institute of Marine Surveying (MIIMS)
- Member: Maritime Law Association, U.S. (non-lawyer)
- Associate Member: Association of Average Adjusters of the U.S. and Canada
- Associate Member: American Institute of Marine Underwriters (AIMU)
- Accredited (NY State) AIMU Hull & Machinery course instructor
- Past Member: American Bureau of Shipping, Special Committee on Ship Operations
- Past Member: Ship Technical Committee, International Group of P&I Clubs

## **PUBLICATIONS & PRESENTATIONS**

*Fuel Oil Challenges and 2020* | Presented at CMA Shipping Conference, Stamford, CT, April 2019  
Presented at Marine Insurance London Conference, London, March 2019

*Fuel Oil Challenges Under Marpol VI* | Presented at joint Safety & Sea Conference hosted by Resolve Marine and the American P&I Club, 2018

*Fuel and FD&D* | Presented to International Group of P&I Clubs, FD&D Managers Group, New York, NY, 2018

*Ballast Water Management* | Presented at International Marine Claims Conference, Dublin, 2017

*Ever Feel Like a Spare Part?* | Presented at International Marine Claims Conference, Dublin, 2016

*E-Mission Control, We have a Problem* | American P&I Club, 'Currents' periodical  
Article discussing problems encountered with operation of fuels necessary to comply with impending environmental legislation

*Design or Latent Defect* | Served as moderator and presented jointly at International Marine Claims Conference, Dublin, 2013

Comparison of coverage under English, German, Norwegian, and U.S. law

*The Deadliest Cargo* | The Nautical Institute, 'Seaways' periodical, 2013

Discussion of the dangers of nickel ore cargoes

*Watery Graves* | American P&I Club, 'Currents' periodical, 2013

Discussion of the dangers of nickel ore cargoes

*It Must Be the Fuel* | Presented at International Marine Claims Conference, Dublin, 2009

*Life at the Sharp End* | Presented at International Marine Claims Conference, Dublin, 2008

*Hatch Covers - An Open and Shut Case (Fact, Fiction and Fallacies)* | American P&I Club, 'Currents' periodical, 2007

## **EXPERT WITNESS TESTIMONY**

Available on request if relevant to instructions.

---